ALAN RAYMOND

MANAGER, ECONOMIC INVESTMENTS

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Incentive Package Designer

Alan Raymond loves the camaraderie that exists among economic developers. "Partnering with diverse organizations and individuals toward a common goal – helping companies and communities grow in the Valley – is an amazingly fulfilling process and experience."

Alan Raymond is TVA Economic Development's economic investments manager. He and his eight-member team administers the Investment Credit program, which designs and manages economic incentive programs for existing and new industrial customers in the Valley. His group also manages the Performance Grant program, a key contributor to TVA Economic Development's recruiting efforts.

Raymond has been with TVA Economic Development for 11 years. Previously he served as senior advisor to John Bradley, senior vice president of TVA Economic Development. As senior advisor, Raymond's responsibilities included designing programs and regional initiatives and working with prospects and existing industries throughout TVA's seven-state region. Prior to that role, he worked as a target market specialist, recruiting steel and chemical companies to the Valley.

Before joining TVA, Alan was an industrial project manager for the Mississippi Development Authority, and also spent several years in international trade and sales management, focusing on Latin America. He has master and bachelor of arts degrees in foreign languages from Mississippi State University.

Alan is a native of Pensacola Beach, Florida. He and his wife and three children and live in Nashville, Tennessee.

Economic Development Team Achievements

Site Selection Named TVA One of Top Utilities for ED Ten Years in a Row

Nashville Business Journal Named TVA ED One of Nashville's Best Places to Work

Five Fast Facts

1. **Loves to swing dance and is terrible at it**
2. **Has eaten a guinea pig**
3. **Was once stranded in a jungle for three days**
4. **Proposed to his college roommate's girlfriend. She said yes.**
5. **Speaks Spanish and pretends to speak Portuguese**

THE VALLEY WORKS TVA